

KEYSTONE HEALTHCARE SPEND EFFICIENCY SCORE

WHAT IS HEALTHCARE SPEND EFFICIENCY?

Healthcare Spend Efficiency is your ratio of healthcare spend to that of a high-performing benchmark.

Our high-performing benchmark is a portfolio of 300 health plans that optimize healthcare spend utilizing best-in-class cost containment management solutions and ideal funding methodology.

The Keystone Healthcare Analytics team developed a healthcare spend efficiency score metric to provide plans a way to compare their healthcare spend independent of the insurance carrier's poor data and often inaccurate assessments.

HOW YOUR PLAN IS SCORED

1. Our publicly filed healthcare spend data is adjusted for your specific enrollment ratios to determine your annualized per employee per year costs
2. Your cost is compared to a high-performing benchmark

WHY THIS MATTERS & THE ROI

Savings opportunities are possible in any plan (without impacting employees) if "Best-in-Class" solutions are integrated into your programs. Healthcare Spend Efficiency scores above 'Well Managed' present double-digit savings opportunities when a complete evaluation and integration of best practices and cost containment programs are integrated.

Below provides a savings opportunity summary based upon Healthcare Spend Efficiency Scoring:

Healthcare Spend Efficiency Score	Spend Efficiency Rating	Savings Opportunity Assessment	Savings Projection (Mid-point)
<100	High Performer	Adding 'best-in-class' solutions can still add value and reduce plan spend and decrease annual renewal trend	2%
101–109	Well Managed	Reduce spend by mid-single digits by adding employee engagement and advocacy along with trending cost containment programs	5%
110–120	Average Performer	Double-digit savings potential with cost containment measures and optimal funding arrangement	13%
>120	Below Average Performer	Significant savings opportunity with healthcare continuum analysis and basic cost containment programs	20%+

NEXT STEPS

1. Allow Keystone Healthcare Analytics to run our Healthcare Spend Efficiency Score on your current data to see how your plans measure up against high performers.
2. Take inventory of your program, people, and processes with our team of healthcare strategists to compare your company to high-performing plans. Our process delivers improved health outcomes, enhanced employee experience, and lower overall healthcare spend.

Email info@kbgllc.com to learn more or start your journey to a more sustainable healthcare program.

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